

Industrial Services Branch Manager(s)

The **Industrial Services Branch Manager** will be responsible for all aspects of maintaining a profitable satellite Industrial Services operation in the Richmond, Virginia market.

Responsibilities include, but are not limited to: All aspects of managing an existing office including hiring, training, business development, assisting sales staff with business development and identifying opportunities, staff evaluations and discipline.

- ♣ Scheduling and maintenance of personnel and equipment
- ♣ Implement administrative requirements for projects to include estimating, contracts, manifests, invoicing and other project documentation.
- ♣ Branch Office and Project P & L responsibility
- ♣ Assist project development with site reviews and estimating projects
- ♣ On Call 24/7 for emergency response
- ♣ Commitment to implementation of effective Health, Safety and Environmental compliance policies and procedures

Prior experience requirements:

- ♣ 5 or more years in the Environmental Industry
- ♣ Knowledge of RCRA, CERCLA and related regulations associated with waste management, spill response and cleanup
- ♣ 2+ years prior P & L responsibility
- ♣ Previous experience in a successful Branch Manager and/or Operations Manager position in the Environmental or Industrial Services Industry
- ♣ BS degree preferred, equivalent experience will be considered
- ♣ Some overnight travel will be required
- ♣ Salaried position eligible for overtime for billable work
- ♣ Company vehicle, cell phone, lap top, credit card and fuel card will be provided

Shamrock offers a competitive salary and an excellent benefits package including Health, Life, Dental, 401K, etc.

About Us:

Shamrock provides superior environmental construction and remediation services to public and private sector clients across the southeastern and mid-Atlantic regions of the United States. Shamrock specializes in servicing the petroleum, petrochemical, pulp and paper, railroad, transportation, textiles, automotive, utility, chemical and process industries. Experience and commitment distinguish Shamrock from other service providers. The hands-on experience and professionalism of our team form the basis of our customer orientation and unmatched ability to execute the project plan. For more information, please visit our website at www.shamrockenviro.com.